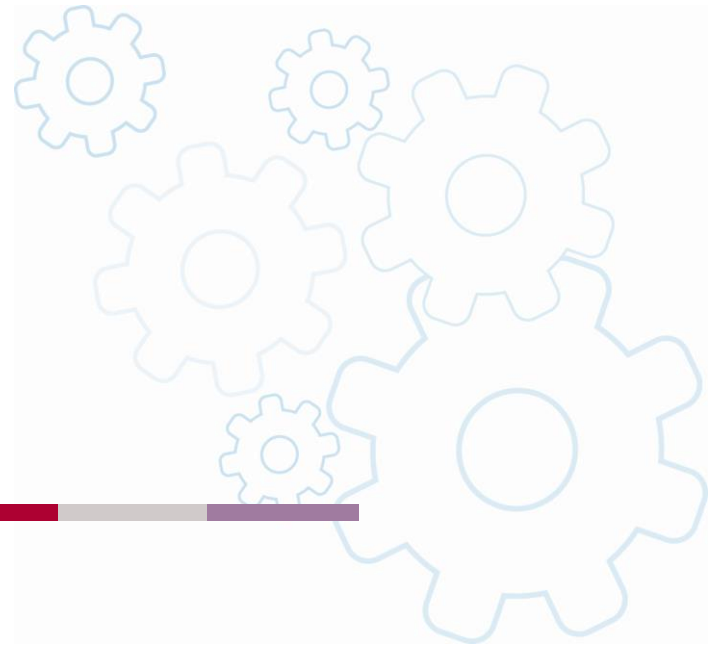


Trends and Directions in Medicaid Enterprise System Integration

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Snapshot of Nationwide MES Integration Initiatives

Number of states implementing an integration platform

7 with External SI
2 with Internal SI

Number of states with active integration procurements

3 for External SI

Number of states evaluating options, planning or gearing up for a procurement

16 - External vs Internal?
Too Soon to Tell



*Based on publicly available information; subject to change



Trends

Post-COVID Public Health Emergency

- Many states that are engaged in roadmap planning have taken a pause to re-evaluate plans
 - Questioning 5-10-year roadmaps for the sake of modularization
 - Taking a critical look at the “why” of modularization and assessing business needs
 - Networking to get best practices and lessons learned from other states
 - Seeking fresh input from the vendor community
 - Assessing the risk of procurement problems on staging and sequencing



Directions

- Business outcomes are more often being described in terms of data – access, availability, quality, accuracy
- The Interoperability Rule has provided a lever for rethinking data strategies and governance
- Sourcing options exist for the integration platform – internal SI, project management-heavy, leverage existing assets, separate IP operation, etc.
- States are adjusting plans to get incremental outcomes and reconsidering true need to replace systems
- Looking for sustainable technology that supports forward movement, even in the face of serious delays or problems



Recommendations

Think Strategically, Act Tactically

Engage Business Users Early and Often. Consider Approaches that Deliver Business Outcomes and ROI Right Away.

Network

Seek Input and Advice from Other States, CMS and the Private Sector. Emerging Best Practices Are Out There.

Look Downstream

Any 5-10 Year Roadmap is Going to Have Challenges. Figure Out the Essentials and Plan for Progress and Longevity.

Questions:

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Thank You!